

Action Item: Accept Grant

The HIECC recommends
that the MHIP Board
accept Missouri's
Establishment Grant funds.

MHIP
Board
Meeting
Today at
Missouri
Consolidated
Healthcare

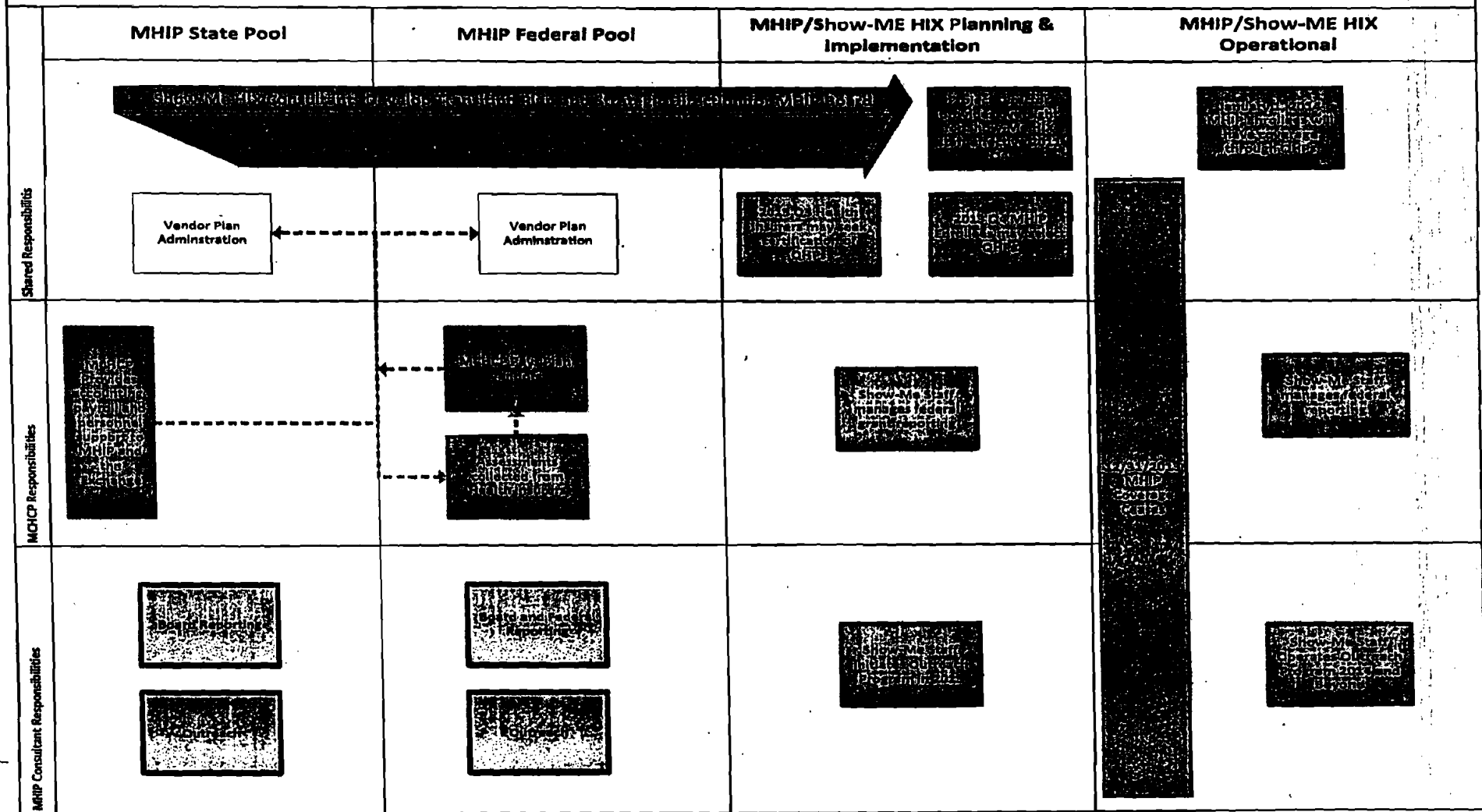
Action Items: Resolution Establishing MHIP/Show-Me HIX

Show-Me Health Insurance Exchange



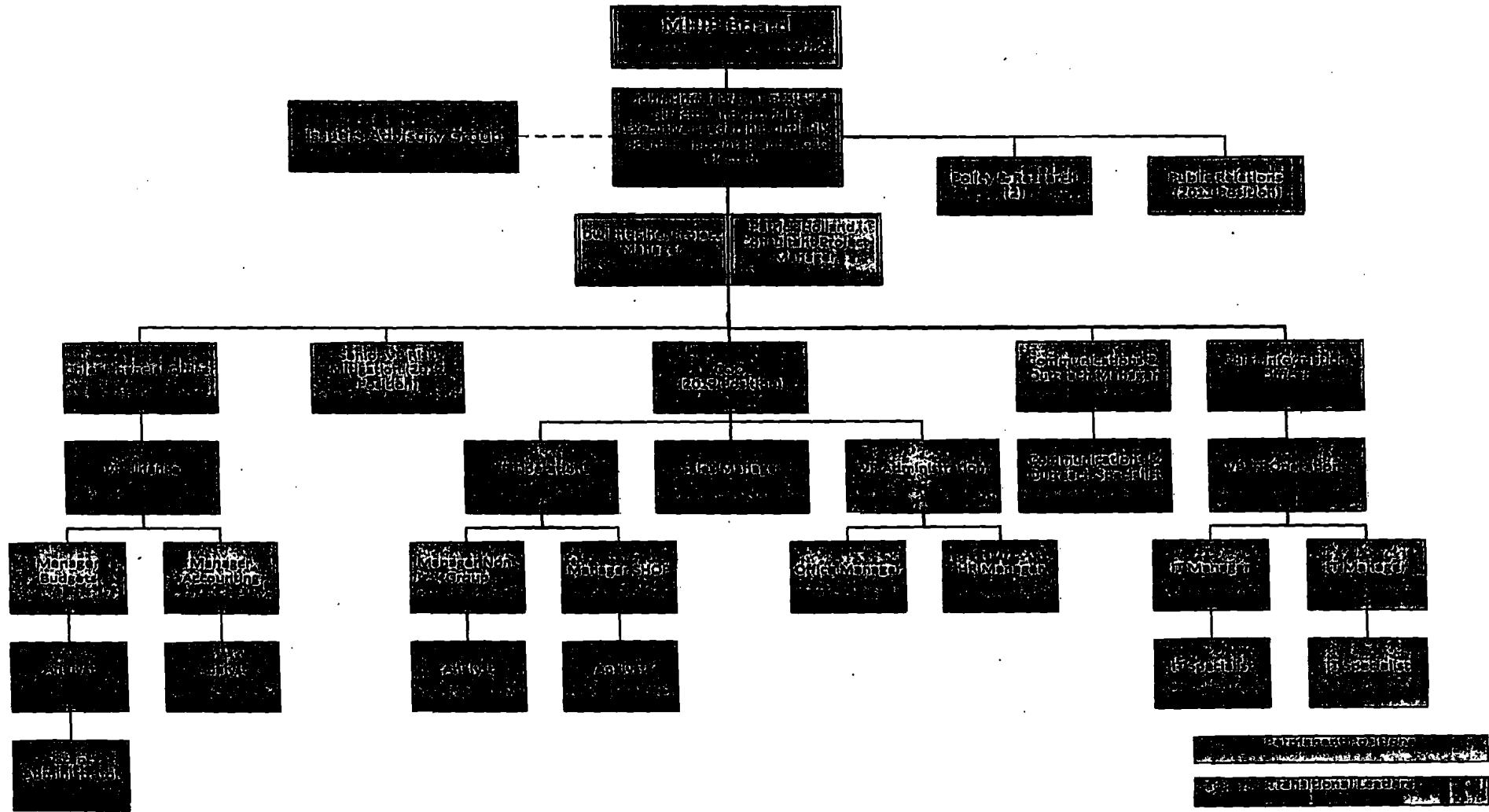
Transition Schematic:

Template for Missouri Health Insurance Pool Transition Plan



Transition Schematic:

MHIP/Show-Me HIX Planning and Implementation Organization



Resolution

Missouri Health Insurance Exchange Planning and Implementation Resolution for MHIP Approval on September 15, 2011

★ Whereas the Secretary of Health and Human Services looks to Governors of the states to make state level decisions to pursue and receive funds for the planning and establishment of Health Insurance Exchanges (HIX) unless or until such time as state legislation is enacted and signed into law designating a separate authority to make decisions related to such Exchanges; and,

So if
no legisla-
Nothing will
stop this
train

Whereas the Health Insurance Exchange Coordinating Committee (HIECC) – a cabinet-level working group of Agency Directors from the Departments of Insurance, Financial Institutions and Professional Registration (DIFP), Social Services (DSS), Health and Senior Services (DHSS) and Mental Health (DMH) and the MO HealthNet Director and the State Budget Director – is responsible for coordinating Missouri's response to the Patient Protection and Affordable Care Act, including issues related to HIX development; and,

★ Whereas Governor Nixon designated John Huff, DIFP Director, HIECC chair and Missouri Health Insurance Pool (MHIP) Board member, to serve as the Project Director of Missouri's Health Insurance Exchange Establishment Grant (Establishment Grant), to provide executive leadership to the development of the Exchange infrastructure and to oversee grant administration; and,

Resolution

★ Whereas Governor Nixon, upon the advice of John Huff and the HIECC, designated the MHIP to receive the Establishment Grant on behalf of the State of Missouri to plan and implement an HIX under the direction of John Huff; and,

Whereas the MHIP board, on behalf of the State of Missouri, voted to submit the Establishment Grant application and has received a \$21 million grant from the federal government to support a specific scope of work that will contribute to the establishment of an HIX in Missouri;

Now Therefore Be It Resolved that MHIP hereby undertakes responsibility for implementing the tasks described in Missouri's Establishment Grant, and ensuring that the deliverables delineated in the Establishment Grant are completed in accordance with federal requirements and as delineated in the grant application and cooperative agreement, on time and within the budget allocated under the Establishment Grant; and,

★ Be It Further Resolved that MHIP hereby establishes the MHIP/Show-Me HIX as a distinct organizational unit within MHIP; and,

Be It Further Resolved that MHIP hereby authorizes John Huff, as Project Director, to provide executive leadership for this distinct organization unit and Dwight Fine to serve as Project Manager, under the direction of John Huff, to manage the day-to-day activities necessary to implement the Establishment grant including supervising and recruiting staff; and,

Action Item: Transferring Contractual Relationships from MFH and DSS to MHIP

Show-Me Health Insurance Exchange



Background: Process for Engaging Consultants

- 1 The Health Insurance Exchange Coordinating Council (HIECC) was designated to coordinate state health policy formulation as a result of the ACA.
- 2 Each member nominated consultants to be considered by the full group.
- 3 All were invited to participate in vendor interviews to be considered for selection to participate in the planning process. Interviews were held over a two-day period in St. Louis.
- 4 The HIECC developed a framework of core competencies required to design an Exchange.

- Milliman
- Towers Watson
- Mercer
- AON
- Urban Institute
- The Lewin Group
- Health Management Associates (HMA)
- Alida Smith and Associates
- Manatt
- Navigant

Background: Process for Engaging Consultants

- **Three consultants were invited to submit a proposal to the Missouri Foundation for Health (MFFH):**
 - Manatt
 - The Urban Institute in conjunction with Wakely Consulting and KPMG
 - Alicia Smith and Associates
- **MFH and the ACA Coordinator successfully negotiated cost and scope of work details with all three organizations.**
- **Work was underway by December, 2010**

Planning Phase Deliverables

- **Consultants focused efforts around the planning process so Missouri could submit its Establishment Grant.**
Deliverables:

- IT Gap Analysis and Architecture Plan
- Exchange Implementation Budget and Workplan
- SHOP Report
- Eligibility and Enrollment Gap Analysis and Report
- CAP and Navigator Reports/Workplans
- Stakeholder Process Development
- Initial Medicaid Integration Work
- Preliminary Population Analysis and Enrollment Projections

Process for Transferring Contractual Relationships from MFH and DSS to MHIP

- The HIECC evaluated current consultants' performance to determine suitability to work on implementation phase.
 - Based on evaluations, HIECC determined that the consultants *should be* retained to work during the implementation phase
 - *The average score for all consultants for areas rated by the HIECC was 8.8 (out of 10).*
- The HIECC endorsed the Single Source process as the preferred vehicle for migrating consultant contractual relationships to MHIP.

Single Source: Rationale

Rationale for Single Feasible Approach

Current consultants were selected through an open and transparent process sponsored by MFFH.

Valuable knowledge gained during planning phase would greatly benefit the State during implementation phase. Current consultants developed the plan that will dictate the work to be completed during the implementation phase.

Consultants' work was shared with HHS and CCIO during the planning phase.

Consultants gained valuable knowledge of Federal requirements which supports State compliance.

Limitations on national level consultants who provide technical support to states (especially to build Medicaid eligibility and enrollment systems) could limit availability as more states contract for their services.

Consultants with experience building an Exchange (e.g., Massachusetts Connector, Utah Exchange) further restricts supply of experienced consultants available to Missouri.

Compressed timeline for implementation (< 30 months) means time spent repeating consultant selection process could result in Missouri not meeting Federal deadlines Exchange certification.

Request from HIECC

The HIECC endorsed the Single Source process at its last meeting and recommended to the MHIP Board that engagement letters be awarded as follows:

☆

Consultant	Amount
Urban Institute, Wakely Consulting & KPMG (including subcontract for Systems Integrator)	\$10,360,553
Manatt	\$ 2,560,453
Alicia Smith and Associates	\$ 550,000
Parris Communications	\$ 100,000
Covington & Burling	\$ 100,000
Total	\$13,671,006

No
RFP
Process

Discussion and Next Steps

Show-Me Health Insurance Exchange

